

## NJECC Traveling Trophy

An award will be presented to the department that earns the most points for their participation in the **2024** NJECC. Points are awarded for many components of running a successful campaign. Following are how points are awarded.

**Coordinator Name:** 

**GET STARTED: WWW.CHARITIES.ORG/NJECC** 

**SEPTEMBER-DECEMBER** 

## **Business Unit Name:**

		Add Together for Your Grand Total
□ <mark>Coordinator</mark>		
Attend pre-kickoff training	15 pts	
Attend kickoff	15 pts	
Establish a campaign team	20 pts	
<ul> <li>Establish support from leadership – (communication to department, speaking at kickoff/agency fair, etc.)</li> </ul>	25 pts	
<ul> <li>Communicate Kickoff of campaign to department</li> </ul>	25 pts	
Communicate wrap-up of campaign to department	25 pts	
Communicate each cause of the week with department – (pts for each communication)	10 pts	
		Total Points:
C Activities		
Host or co-host an agency fair – (pts for each agency fair)	30 pts	
<ul> <li>Invite an agency speaker – (pts for each speaker)</li> </ul>	15 pts	
Host webinar or in person lunch-n-learn – (points for each session)	25 pts	
□ Host special activity for campaign – (points for each activity)	30 pts	
Host kiosk for giving – (must provide date(s) / points for each kiosk)	20 pts	
		Total Points:
Giving – To be Calculated by Campaign Manager		
Reach 2024 Goal	100 pts	
Exceed 2024 Goal	150 pts	
Most Agency Contributions	150 pts	
<ul> <li>Most Agency contributions</li> <li>% of money pledged over previous year</li> </ul>	50% - 100 pts	
(what is the percentage of the increase in giving over the previous year)	40% - 80 pts	
(	30% - 60 pts	
	20% - 40 pts	
	15% - 30 pts	
	10% - 20 pts	
		Total Points:
Participation – To be Calculated by Campaign Manager		
Largest Percentage Increase (over previous year)	50% - 100 pts	
	40% - 80 pts	
	30% - 60 pts	
	20% - 40 pts	
	15% - 30 pts	
	10% - 20 pts	
□ % of participation	50% - 100 pts	
(what percentage of the total department personnel donate to the campaign)	40% - 80 pts	
	30% - 60 pts	
	20% - 40 pts	
	15% - 30 pts	
	10% - 20 pts	
% of new donors over previous year	50% - 100 pts	
(the percentage of overall donors to the campaign that are new donors)	40% - 80 pts	
	30% - 60 pts	
	20% - 40 pts	
	15% - 30 pts	
	10% - 20 pts	
		Total Points:

Grand Total Points: \_